MOTOR VEHICLE DEALERS

H. F. 218.

AN ACT to license and regulate persons engaged in the business of, at retail, selling, bartering or otherwise dealing in new and used motor vehicles within the state of Iowa; to fix the scope of the regulation in this act provided and prescribe the terms and conditions under which the license provided for in this act may be granted, revoked and denied; to prohibit and declare void as against public policy certain contracts, agreements or understandings between motor vehicle dealers and motor vehicle manufacturers or distributors in connection with the sale and transfer of retail instalment contracts arising from the retail instalment sale of motor vehicles; to prohibit coercion of motor vehicle dealers by manufacturers, distributors or the agents of either of the same; to provide for the creation of a motor vehicle dealer license fee fund; to provide for the enforcement of this act by injunction and by prescribing penalties for the violation of or non-compliance with this act.

Be It Enacted by the General Assembly of the State of Iowa:

SECTION 1. Administration. The administration of this act shall be vested in the secretary of state of Iowa.

The secretary of state shall appoint the superintendent of the motor vehicle department to perform such duties as the secretary of state shall generally or specifically direct in connection with the administration of this act.

The secretary of state may also employ from time to time, such officers, attorneys, clerks and employees as are necessary for the administration of this act. They shall perform such duties as the secretary of state may direct. The amount hereafter expended in any one year to carry out the provisions of this act shall not exceed the revenues derived from the provisions of this act during such year.

The secretary of state, superintendent of motor vehicles, or any other person appointed or employed by the secretary of state under the provisions of this act shall be paid, in addition to their salary or compensation when required to travel on official duties, transportation, board, lodging and other traveling expenses necessary and actually incurred by each of them in the performance of the duties required by this act or performed by the direction of the secretary of state.

SEC. 2. Definitions. As used in this act and unless a different meaning appears from the context:

1. "Person" includes any individual, firm, corporation, copartnership, joint adventure or association, and the plural as well as the singular number.

2. "Department" means the secretary of state.

3. "Selling" includes bartering, exchanging or otherwise dealing in 4. "At retail" means to dispose of a motor vehicle to a person who may devote it to a consumer use.

SEC. 3. Prohibited acts. 1. No person shall engaged* in this state in the business of selling at retail new motor vehicles of any make or represent or advertise that he is engaged or intends to engage in such business in this state unless he is authorized by a contract in writing between himself and the manufacturer or distributor of such make of new motor vehicles to so dispose thereof in this state and unless the

^{*} Note: In accordance with enrolled bill.

department has licensed the person as a motor vehicle dealer in this state in motor vehicles of such make and has issued to the person a license in writing as in this act provided.

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2. No person, other than a licensed dealer in new motor vehicles, shall engage in this state in the business of selling at retail used motor vehicles or represent or advertise that he is engaged or intends to engage in such business in this state unless and until the department has licensed such person as a used motor vehicle dealer in the state and has issued to the person a license in writing as in this act provided.

- 3. Nothing contained in sub-sections 1 and 2 hereof shall be construed as requiring the separate licensing of persons employed as salesmen of motor vehicles by a licensee hereunder, but the department is hereby authorized and empowered to make, publish and promulgate such reasonable rules and regulations as it may deem necessary for the proper identification of persons so employed as salesmen by any such licensee.
- 4. No person, who is engaged in the business of selling at retail motor vehicles, shall enter into any contract, agreement or understanding, express or implied, with any manufacturer or distributor of any such motor vehicles that he will sell, assign or transfer any retail installment contracts arising from the retail installment sale of such motor vehicles or any one or more thereof only to a designated person or class of persons. Any such condition, agreement, or understanding between any manufacturer or distributor and a motor vehicle dealer in this state is hereby declared to be against the public policy of this state and to be unlawful and void.
- 5. No manufacturer or distributor of motor vehicles or any agent of such manufacturer or distributor, shall terminate or threaten to terminate any contract, agreement or understanding for the sale of new motor vehicles to any motor vehicle dealer in this state, before the expiration date of such contract, agreement or understanding, without just, reasonable and lawful cause therefor or because such motor vehicle dealer failed to sell, assign or transfer any retail instalment contract arising from the retail sale of such motor vehicles or any one or more of them to a person or a class of persons designated by such manufacturer or distributor.
- SEC. 4. Application for license as a motor vehicle dealer. Each person before engaging in this state in the business of selling at retail motor vehicles or representing or advertising that he is engaged or intends to engage in such business in this state shall file in the office of the department an application for license as a motor vehicle dealer in the state in such form as the department may prescribe, duly verified by oath, which application shall include the following:
- 1. The name of the applicant and his principal place of business wherever situated.
- 2. a. If the applicant is an individual—the name or style under which he intends to engage in such business.
- b. If the applicant is a co-partnership—the name or style under which such co-partnership intends to engage in such business and the name and post office address of each partner.
 - c. If the applicant is a corporation—the state of incorporation and the name and post office address of each officer and director thereof.

- 3. The make or makes of new motor vehicles, if any which the applicant will offer for sale to retail in this state.
 - 4. The location of each place of business within this state to be used by the applicant for the conduct of his business.
 - 5. If the applicant is a party to any contract or agreement or understanding with any manufacturer or distributor of motor vehicles or is about to become a party to such a contract, agreement or understanding, the applicant shall state the name of each such manufacturer and distributor and the make or makes of new motor vehicles, if any, which are the subject matter of each such contract.
 - 6. A statement of the previous history, record and association of the applicant and if the applicant is a co-partnership, of each partner thereof and if the applicant is a corporation, of each officer and director thereof, which statement shall be sufficient to establish to the department the reputation in business of the applicant.
 - 7. A description of the general plan and method of doing business in this state, which the applicant will follow if the license applied for in such application is granted.
- 8. A financial statement of the applicant showing his true financial condition as of a date not more than six months prior to the date of such application.
- 38 9. Such other information touching the business of the applicant 39 as the department may require.
 - SEC. 5. License fee of motor vehicle dealer. The license fee for a motor vehicle dealer for each calendar year or part thereof shall be the sum of five dollars (\$5.00), to be paid to the department at the time a license is applied for. In case the application is denied, the department shall refund the amount of such fee to the applicant.
 - SEC. 6. Denial of license. The department shall deny the application of any person for a license as a motor vehicle dealer and refuse to issue a license to him as such, if, after reasonable notice and a hearing, the department determines that such applicant:
 - 5 1. has made a material false statement in his application for the 6 license; or
 - 2. has not complied with the provisions of this act; or
 - 3. is of bad business repute; or
 - 4. has been guilty of a fraudulent act in connection with selling, bartering or otherwise dealing in motor vehicles; or
 - 5. is about to engage in any practice in connection with the sale, barter or otherwise dealing in motor vehicles, which is fraudulent or in violation of the law; or
 - 6. has entered into contract or agreement or is about to enter into a contract or agreement with any manufacturer or distributor of motor vehicles which is contrary to any provision of this act; or
- 7. has a contract or agreement with any manufacturer or distributor of motor vehicles or is about to enter into a contract or agreement with any manufacturer or distributor of motor vehicles, who without just, reasonable and lawful cause therefor, has terminated within ninety days from the date of application a contract or agreement with a motor vehicle dealer in any county of the state in which the applicant proposes to engage in business.

It shall be sufficient cause for refusal or revocation of a license as a motor vehicle dealer in the case of a partnership or corporation if any member of the partnership or any officer or director of the corporation has committed any act or omission which would be cause for refusing or revoking a license to such person as an individual.

In considering whether or not a contract or agreement between a motor vehicle dealer and a manufacturer or distributor of motor vehicles has been terminated by such manufacturer or distributor without just and reasonable cause therefor, the department shall take into consideration the circumstances existing at the time of such termination, including the amount of business transacted by the motor vehicle dealer pursuant to the contract or agreement and prior to such termination; the investment necessarily made and the obligation necessarily incurred by the motor vehicle dealer in the performance of his part of such contract; the permanency of such investment; the reasons for such termination by such manufacturer or distributor and the fact that it is injurious to the public welfare for the business of a motor vehicle dealer to be disrupted by termination of such contract without just and reasonable cause.

Whenever the department determines to deny the application of any person for a license as a motor vehicle dealer and refuses to issue a license to him as such, the department shall enter a final order thereof with its findings relating thereto within thirty days from the date of the hearing thereon.

- License of motor vehicle dealer. 1. If the department grants the application of any person for a license as a motor vehicle dealer, it shall evidence the granting thereof by a final order and shall issue to the person a license in such form as may be prescribed by the department, which license shall include the following:

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- A. The name of the person licensed.B. If the applicant is an individual or a co-partnership—the name or style under which the licensee will engage in such business and if
- a co-partnership, the name and address of each partner.

 C. The principal place of business of the licensee and location there-10 11 in of each place wherein the licensee is licensed to carry on such busi-12
 - D. The make or makes of new motor vehicles which the licensee is licensed to sell.
 - 2. The instrument evidencing the license or a certified copy thereof provided by the department shall be kept posted conspicuously in the principal office of the licensee and in each place of business maintained and operated by the applicant pursuant to the license in this state.
 - 3. The license of a motor vehicle dealer shall expire and terminate, unless sooner revoked or suspended, at the end of the calendar year in which it is granted.
 - 4. The license provided for in this act shall be renewed annually in the same manner and on payment of the same fee as in the case of the original license. Such renewal shall take effect on the first day of January of each year.
 - Supplemental statements. Each licensee shall promptly file with the department from time to time during the period of the

license, statements supplemental to the statements contained in his application for license whenever any change shall occur in his personnel or in his plan or method of doing business or in the location of his place or places of business, so that the statements made in the application do, after such change, properly disclose the licensee's status and method and plan of doing business. The supplemental statement shall be in the form prescribed by the department and shall disclose such information as would have been required by this act if such changes had occurred prior to the licensee making application for a license.

If the department finds that the changes set forth in the supplemental statement do not violate the provisions of this act and it grants to the licensee the privilege of doing business in the manner set forth therein, it shall upon surrender to it of the license of the motor vehicle dealer, issue to him a new license appropriate to the dealer's original application as modified by such supplemental statement.

- SEC. 9. Revocation of license. The department is hereby authorized to revoke or suspend the license of any licensee if, after notice and hearing, it finds that such licensee has been guilty of any act which would have been a ground for the denial of a license under Section 7 of this act.
- SEC. 10. Appeals. 1. An appeal may be taken by any person interested from any final order of the department to the district court of the county in which he resides or in which his principal place of business is located, within thirty days after he shall have received notice from the department of such order.
- 2. The appeal shall be taken by a written notice to the department and served as an original notice. When said notice is so served it shall, with the return thereon, be filed in the office of the clerk of said district court, and docketed as other cases, with the appellant as plaintiff and the department as defendant. The plaintiff shall file with such clerk a bond for the use of the defendant, with sureties approved by such clerk and in an amount fixed by him, provided in no case shall the bond be less than fifty dollars, conditioned that the plaintiff shall perform the orders of the court.
- 3. The court shall hear the appeal in equity, determine anew all questions submitted to it on appeal from the order of the department, and render its decree thereon. An appeal to the supreme court of this state may be taken as in other equitable actions.
- SEC. 11. Injunctions. Whenever the department shall believe from evidence satisfactory to it that any person has or is now violating any provision of this act, the department may, in addition to any other remedy, bring an action in the name and on behalf of the state of Iowa against such person and any other person concerned in or in any way participating in or about to participate in practices or acts in violation of this act, to enjoin such person and said other person from continuing the same. In any such action, the department may apply for and on due showing be entitled to have issued the court's subpoena, requiring forthwith the appearance of any defendant, his agent and employees and the production of documents, books and records as may appear necessary for the hearing of such petition to testify and

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give evidence concerning the acts or conduct or practices or things complained of in such application for injunction. In said action an order or judgment may be entered, awarding such preliminary or final injunctions as may be proper.

SEC. 12. Motor vehicle dealers license fee fund. All fees and funds of whatever character accruing from the administration of this act shall be accounted for and paid by the department into the state treasury monthly and shall constitute a separate and distinct fund which shall be known as the "Motor Vehicle Dealers License Fee Fund". All expenses incurred and all compensation paid by the department in the administration of this act shall be paid out of said fund in the same manner as other state expenses and compensation are paid. Any amount in such fund in excess of ten thousand dollars (\$10,000.00) at the end of any fiscal year shall be credited to the state general fund.

In connection with the enforcement of this act, it is hereby made the duty of the attorney general of the state of Iowa to render all necessary assistance to the department upon its request in the enforcement thereof and to that end, the attorney general shall employ such additional legal counsel as shall be necessary to adequately and fully perform such service under the direction of the department as the demands of such department shall require and any expenses so incurred by the attorney general for additional legal counsel as aforesaid shall be chargeable against and paid out of the fund herein provided.

SEC. 13. Rules and regulations. 1. The department shall have full authority to prescribe reasonable rules and regulations for the administration and enforcement of this act, in addition hereto and not inconsistent herewith. All rules and regulations shall be filed and entered by the department in its office in an indexed, permanent book or record, with the effective date thereof suitably indicated, and such book or record shall be a public document. Whenever a new rule or regulation is adopted by the department, a copy of the same shall be mailed by it to each licensee hereunder, and published in an Iowa newspaper having a general circulation in this state.

2. The department shall have power to prescribe the forms to be used in connection with the licensing of motor vehicle dealers as herein provided.

SEC. 14. Penalties. Any person violating any of the provisions of this act where a penalty is not specifically provided for shall be deemed guilty of a misdemeanor and upon conviction thereof shall be punished by a fine not exceeding one hundred dollars (\$100.00) or thirty (30) days in jail.

1. Any person violating any provisions of subsections 1, 2 and 4 of section 3, by a fine in any sum not exceeding five hundred dollars (\$500.00) or by imprisonment in the county jail for any determinate period not exceeding six months, or by both such fine and imprisonment.

2. For the violation of any provision of subsection 5 of section 3, by a fine in any sum not exceeding five thousand dollars (\$5,000.00) or by imprisonment in the county jail for any determinate period not exceeding one year, or by both such fine and imprisonment.

SEC. 15. Liberal construction. All provisions of this act shall be liberally construed to the end that the practice or commission of fraud in the sale, barter or disposition of motor vehicles at retail in this state may be prohibited and prevented, and irresponsible, unreliable or dishonest persons may be prevented from engaging in the business of selling, bartering or otherwise dealing in motor vehicles at retail in this state and reliable persons may be encouraged to engage in the business of selling, bartering and otherwise dealing in motor vehicles at retail in this state.

1 SEC. 16. Captions. No caption of any section of this act shall in 2 any way affect the interpretation of this act or any part thereof.

SEC. 17. Severability clause. If any provision of this act or the application thereof to any person or circumstances is held invalid, such invalidity shall not affect other provisions or applications of the act which can be given effect without the invalid provision or application and to this end the provisions of this act are declared to be severable.

1 Sec. 18. Short title. This act may be cited as the motor vehicle 2 dealers licensing act.

House File 218. Approved May 1, 1937.

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CHAPTER 136

MOTOR VEHICLE FUEL TAX

S. F. 321

AN ACT to amend chapter two hundred fifty-one-f one (251-f1), code of Iowa, 1935, by amending section five thousand ninety-three-f four (5093-f4) and section five thousand ninety-three-f thirty-one (5093-f31) of such chapter; to provide for the posting of prices of motor vehicle fuel and fuel oil by every distributor and person selling motor vehicle fuel or fuel oil; making it unlawful for any distributor or person selling motor vehicle fuel or fuel oil to deviate from such posted prices by means of rebates, discounts, premiums or otherwise; to provide that price placards may not be changed for a period of twenty-four hours after posting thereof; and to provide that the deviation from the posted price shall constitute a misdemeanor; and to provide a penalty therefor.

Be It Enacted by the General Assembly of the State of Iowa:

That chapter two hundred fifty-one-f one (251-f1), code of Iowa, 1935, be amended as follows:

SECTION 1. By striking from section five thousand ninety-three-f four (5093-f4) the last paragraph thereof and inserting in lieu theres of the following:

of the following:

"Every distributor and other person selling motor vehicle fuel or fuel oil in this state, at wholesale or at retail, shall keep posted in a conspicuous place most accessible to the public at their place or places of business, including bulk plants, service stations, garages and motor vehicle transports, a placard showing in words and/or figures of the same height and size but not less than one inch in height or size, the price per gallon of each grade of motor vehicle fuel and fuel oil offered for sale, the amount of state license fee per gallon thereon, the federal excise tax per gallon thereon, and the total